

# Sustainability is **SustainabITALY**

## discover it at AIRPORT SHOW 2023

9-11 May 2023 | Sheikh Saeed Hall 2 | DWTC, Dubai



madeinitaly.gov.it

## Sustainability is **SustainabITALY**

Green transition and innovation are also affecting airports, that are becoming smarter and more sustainable: airports are rethinking how their infrastructures could be designed and operated to reduce their overall environmental footprint and increase their positive economic impact.

Italian aviation and airport industry is working on the different dimensions of sustainability: economic, social, environmental, governance.

Italian companies, indeed, are involved in:

- qualified training and information programs on different sustainability topics performed by international experts;
- sustainability "assessments" using a tool financed by Horizon2020 funds and provided by the Enterprise Europe Network, a project supported by the EU Commission. The sustainability assessment produces a European benchmarking on current company performance followed by an action plan with suggested initiatives and steps aimed at strengthening the sustainable growth.
- sharing with the National Aviation Agencies (ENAC and ENAV) and the Italian Airports innovative solutions and models to afford jointly the sustainability challenge in the airports.

To support the efforts of the aviation sector in lowering its environmental impact, ITA - Italian Trade Agency is presenting the Italian exhibitors at Dubai Airport Show 2023 with the motto: Sustainability is SustainabITALY.

Source: Air Tech Italy

#### Italian Trade Agency - ITA

ITALIAN TRADE AGENCY

ITA - Italian Trade Agency is the Governmental agency that supports the business development of our companies abroad and promotes the attraction of foreign investment in Italy. With a motivated and modern organization and a widespread network of overseas offices. ITA provides information. assistance. consulting. promotion and training to Italian small and medium-sized businesses. Using the most modern multi-channel promotion and communication tools, it acts to assert the excellence of Made in Italy in the world.

TRADE AND INVESTMENT

OPEN DOORS TO A WORLD OF OPPORTUNITIES

#### FIND YOUR ITALIAN PARTNER

ITA - Italian Trade Agency supports the business development of Italian companies abroad, increases business opportunities, improves the image of 'Made in Italy'. promotes industrial collaboration and foreign investment in Italy. Find your Italian partner is a business directory with virtual showcases of Made in Italy companies. We offer you an overview of Italian businesses, including company profiles, products images and details, website, business proposals and contact information. Foreign companies or agent interested in Italian products or looking for partnership with Italian companies, can access the database with the profiles. searchable by sector or product, and find a business partner.

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in

Italian Trade Agency



ITA - Italian Trade Agency

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## Air Tech Italy

Air Tech Italy (ATI) is the leading Trade Association representing Italian companies specialized in supplying products, technologies and services for airports, civil aviation authorities and air navigation service providers. The organization is the first point of contact for international clients looking for topquality Italian companies. The main goal of the Association is to support airport operators, civil aviation organizations and air traffic service providers with the right solutions "Made in Italy" to cover their aviation needs.

The organization was founded in July 2020 under the institutional patronage of ENAC (Italian Civil Aviation Authority) to bring together leading Italian suppliers of solutions for the aviation industry in one strong organization.

Internationalization, Digitalization, Innovation and Sustainability are the main drivers of ATI members.

ATI supports its Members in networking and establishing collaborative relationships, providing them with practical assistance for business intelligence, business meetings, participation in business missions and international trade fairs.



## **Floor Plan**

DWTC, Dubai | Sheikh Saeed Hall 2

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<b>S2120-7</b> ewo		\$2120-3 Faac	S2220-6 TECNOLOGIE LAZIALI	S2220-3 AVIOGEI
<b>S2120-8</b> SITTI		\$2120-2 CUSTOM	S2220-7 ITALIAN TECHNOLOGY	<b>S2220-2</b> TO70 ITALIA
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# A-ICE SRL

A-ICE provides efficient and cost-effective IT solutions for the aviation industry. Our suite of aviation software tools streamlines airport, airline, and ground handling operations. Our cloud-based tools offer airport operators the functionality and flexibility they need.

Our commitment to working together and putting our customers' goals first has led to streamlined processes and continual support to ensure every project is delivered on time, on budget, and to the exact specifications of our customers.

Our products include the AiC Airport in Cloud, CLOS Collaborative Logistic Optimization System, Departure Control System, Weight and Balance System, Baggage Reconciliation System, Contract and Billing System, Flight Information Display System, Handling Database, and Dynamic Display System.

Choose A-ICE for our expertise, commitment to customer satisfaction, and efficient and cost-effective solutions for your aviation needs.

Trust A-ICE to simplify your IT needs and provide the solutions you need to thrive in the aviation industry.



## AVIOGEI



Aviogei is a company strongly committed to its client satisfaction and planning its global future development being characterized by a solid independence.

With 53 years in the market designing and manufacturing Ground Support Equipment, focused on electric vehicles and with a global approach with products sold to over 100 countries.

Highly committed to develop new technologies to be applied on its products, focusing on the green economy, it is currently developing solutions in Hydrogen as a main source of energy to its products.

Nowadays, production consists in PRM Vehicles, Passenger Stairs, Belt Loaders, Transport Loaders, Cargo Loaders, Lavatory & Water Service Units, etc.



## **CIAS ELETTRONICA SRL**



CIAS is an Italian manufacturer of evolved Perimeter Intrusion Detection Systems with Fuzzy Logic analysis. Our Microwave barriers, immune to Radio Frequency Interference normally present in airport environments, and MEMS fence-mounted systems are installed worldwide for perimeter protection of major airports and for correct management of the taxiways, preventing aircraft collisions especially when the weather conditions are decreasing the visibility from the control tower. We also developed a turnkey mobile System for defence of temporary aircraft parking. Our solutions are IP&PoE ready and cybersecurity compliant.



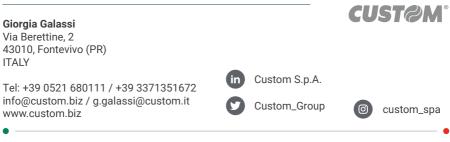
#### **CUSTOM SPA**



Established in Parma (Italy) in 1992, we have grown into a group of 11 technology companies with a worldwide profile.

We create printing, scanning and data capture and control solutions for automating public services. We integrate hardware, software and services to meet the needs of a variety of vertical markets.

Our complete solutions for the aviation industry simplify all printing and control processes in airports, especially when it comes to printing boarding cards, luggage labels and plane tickets.



### **ENTER MED SRL**



EnterMed provides HEELP System aimed to manage properly airport emergency and contingencies.

Currently working in over 25 Airport of Europe and Middle East, HEELP – Handling Easy Emergency and Local Procedure – runs on more levels of coordination:

- Early Warning Early recognition of the event. If a potential risk is addressed in the initial phase, it is possible to activate proper mitigation procedures.
- Emergency Notification When the event occurs and it's in progress, it is essential the prompt notification and safe sharing of available information to all departments involved in the emergency plan.
- Crisis Management An unexpected event can potentially affect the whole company business. HEELP system, proposes adequate check-list on crisis management, in compliance with company regulations and legal requirements.
- Disaster Recovery Recovering of normal operating conditions is essential for safeguarding the business. The HEELP system manages urgent recovery procedures, according to pre-coded recovery plans.



#### ewo



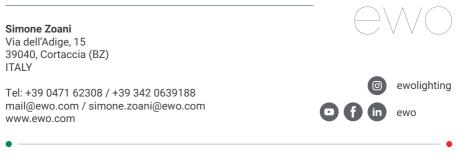
When illuminating large areas, performance, durability, and efficiency are key. The objective of illumination is to ensure precision, homogeneity, and 0% light pollution.

ewo's portfolio of high-power floodlights with modular features meets all requirements and demands at airports, ports, traffic routes, logistics areas, sports facilities, and even sports stadiums.

Additionally, ewo's LightLogger hardware and software for light measurements is a great addition for planners, as an easy-to-operate mobile light measurement device, for any large area.

Our main novelties are:

- Upgrade of the R-System gen3 R1 floodlight up to 60.000 lm with multiple control solutions (DALI, RDMDMX) and new additions in our lenses range.
- Our R-System product family will upgrade its performances featuring a higher lumen output (around 150.000 lm for R2), versatile mounting and control options (DALI, RDM/DMX) to meet all requirements and demands at airports.



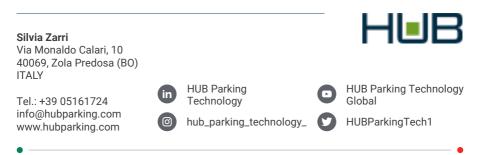
## FAAC SPA - HUB PARKING TECHNOLOGY



HUB Parking Technology is the FAAC Technologies brand that develops smart software, and mobile solutions for the parking and mobility industry, manufactures and installs PARC Systems and provides pre- and after-sales services.

A key value of HUB is innovation: not only in the technology, products and services, but also in developing new approaches to entrenched business practices. Our goal is to make parking effortless for users as well as profitable and easy to manage for operators, through efficient systems that protect their investment.

HUB's product range Jupiter is scalable and modular, in terms of equipment and 3rd party integrations alike: multiple ticketless options and media types, including LPR, AVI, Proximity, and "Wave For Ticket" touchless access are ready to modernize your car park at a glance.



## **FIBREFENCE**



FibreFENCE is the range of fences and gates for the airport sector designed and manufactured by Fibre Net Spa that, thanks to the distinctive radio-transparence and frangibility of FRP (Fiber Reinforced Polymer), unlike traditional materials, guarantees the absence of interference with ILS and Radar devices and limits damage in the event of aircraft impact, greatly improving flight safety.

Fibre Net Spa was founded in 2000 in Udine (Italy), soon becoming a worldwide leader in the design and manufacturing of ground-breaking FRP composite products, mainly used in the construction and in different industry sectors.

Exploiting this extensive experience and knowledge, Fibre Net developed FibreFENCE: thanks to the exclusive production technology and construction design, FibreFENCE fencing systems ensure full compliance with ICAO standards in terms of security and airport infrastructure design, keeping initial investment very low and reducing maintenance nearly to zero.



## **FIVES**



Fives customizes Baggage Handling Systems and provides advanced technologies to fully automate airport logistics by integrating circular cross-belt sorters, conveyors and carousels to transport luggage from check-in, HBS and EBS to final sortation and reclaiming.

Our state-of-the-art software allows low-level and high-level control and monitoring and offers maximum reliability, safety and maintainability.

Our BHS solutions are designed to operate 24/7, 365 days a year and comply with  $\rm IEC/EN$  safety regulations

From system design to installation and final commissioning, Fives assists you at every stage of the project execution, as well as throughout the whole lifecycle of the solution thanks to customized services.

Our service offer includes upgrades and modernizations to keep the installation at its best level of performance.

Our solutions adapt to your changing needs and help you face several challenges:

- · Guarantee bags security screening and traceability
- · Increase productivity and flexibility
- Maximize performance
- Reduce carbon footprint
- Improve passenger satisfaction



## **GENERAL SECURITY ITALY**



ForteSecurGroup was founded in 2004 by Salvatore Forte, former Colonel of the Carabinieri armed force, and currently Security Manager of large companies and airlines.

The HQ and offices are based in the North of Italy, where we have 240 employees and €10 mil. annual revenue. FSG started as a company specialized in security training and today we are the only European player providing integrated security projects exclusively for large companies.

Our business units:

- Consulting and Training Academy
- · Security service guards
- Technological security system
- Security Operation Center

ForteSecurGroup is one of the few organizations certified by ENAC (Italian Aviation Authority), qualified for aviation security training and has received many awards.

Our Tech Department recently developed the Security&Safety HyperView Project which aims to control and manage the flow of people in airport spaces while guaranteeing social distance analysis in real time, thanks to an innovative Artificial Intelligence-based software.

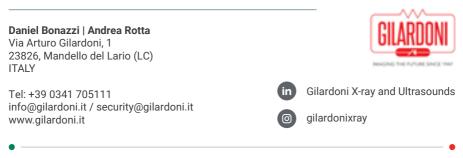


## **GILARDONI SPA**

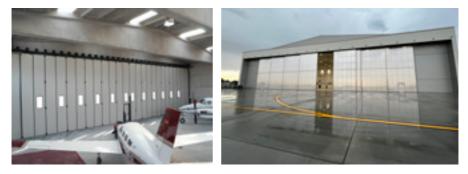


Founded in 1947 on Como Lake (Italy) by the visionary Dott. Ing Arturo Gilardoni, Gilardoni is an advanced company based on innovation and Research & Development of X-ray sources and related applications.

It is active in three sectors: Medical, Non-Destructive Testing and Security.



## **ITALIAN TECHNOLOGY SAS**



MORESCHI CHIUSURE INDUSTRIALI is an Italian manufacturer of industrial doors. We design, we produce and install big dimensions industrial doors for aircraft hangars (folding, sliding, glazed doors). Among our products you can also find high-speed doors intended for various industrial sectors such as pharmaceutical, biotechnology, medical, cosmetics, electronics, aerospace as well as Clean ORS high-speed doors for environments where low oxygen reduction is required.

All our products are manufactured according to the requirements of our customers, they are CE certified and meet the highest quality standards in force in international markets.

The company was founded in 1967 and has 7,000 square meters used as a production area in the province of Bergamo. Moreschi has already been present for several years on international markets.

Our mission is to make products that are easy to use, solve our customers' problems and meet the needs of a constant development market.



### **JM ENTERPRISE**



JM Enterprise SRL, is an Italian-based company specialized in the design, construction, refurbishment, and servicing of road tankers, aircraft refuellers, fuel hydrant dispensers, and other fuelling equipment as well as semi-mobile airport fuelling infrastructure for the industrial and civil & defense aviation industry.

It offers custom-made and sustainable solutions including the development of electrically driven aircraft refueling vehicles based on state-of-the-art technologies. JM is amongst the rare tank vessel manufacturers that not only offers traditional solutions with aluminum alloy but also more advanced and sustainable solutions in stainless steel, thanks to the use of its – in-house developed - vessel engineering method.

JM is holding UNI EN ISO 9001:2015 and UNI EN ISO 14001:2015 certificates. Regular design optimizations during the 50 years of experience built-up enhanced trouble-free use of equipment, which makes this equipment the preferred choice of many fuel-into-plane operators and technicians.



## LUXSOLAR



LUXSOLAR is a brand of C&E GROUP.

Its story began 20 years ago with the production of Ex Aircraft Warning Lights. The experience in hazardous environments, where maintenance is a critical issue, brought LUXSOLAR to exploit the potential of LED features to increase AWL performance and life.

The choice to use LEDs, combined with high-tech optics and a patented cooling system, turned out to be the key to success of LUXSOLAR products. Now the brand represents a wide range of AWL and Lighting solutions for applications to airfields, heliports, helidecks, Ex and marine environment and even more innovative products are at development stage.

LUXSOLAR supports customers in the choice of the proper Lights configuration according to international standards. LUXSOLAR aeronautical beacons and obstruction lights are installed in 100 airports all around the world and an upcoming project concerns the supply of new generation IDENTIFICATION and AERODOME lamps for Milano Linate airport.



#### MOBIMESH INPIAZZA



inPiazza is the innovative Al-powered Location Analytics and Marketing Automation platform to drive passenger journeys.

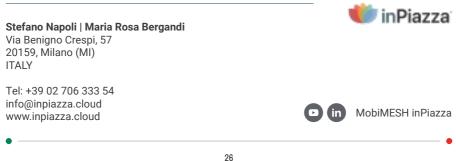
By exploiting Video, WiFi and BLE sensors, inPiazza gathers data to study the passenger flow, and provides digital and location-driven touch points to engage passengers and to communicate with them.

inPiazza WiFi Engagement is the perfect onboarding tool to engage passengers in a frictionless airport experience and to provide commercial and travel information in the right place and at the right time.

Profiled messages and customer satisfaction surveys can be conveyed through conversational channels (i.e. WhatsApp), and push notifications, with the highest conversion rate

Airport services, such as fast track and parking, can be proposed to the passengers when most needed, and also emergency information can be provided to passengers.

inPiazza perfectly fits in the omnichannel strategy of the airport, thus creating the ultimate passenger phygital experience.



## NAITEC SRL

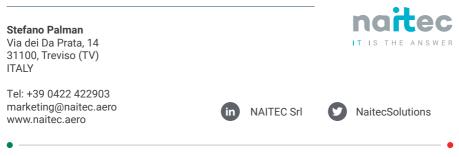


Naitec is a company specialized in the creation of digital solutions for the integrated management of all airport processes, infrastructures and airport resources. For over 30 years we have been committed to guaranteeing innovative IT solutions to support Airports of different size and type in their Digital Transformation, enabling the achievement of operational excellence, cost reduction and continuous improvement of the traveler experience.

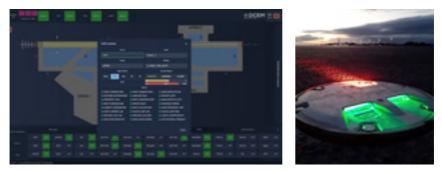
We build long-term relationships with airport operators, ground handlers and other airport stakeholders who can rely on our know-how and our comprehensive, fully integrated, scalable and modular products for: Cross-functional airport analysis & forecasts, Flights & resource management, Handling management, Baggage management, and Solutions for the passenger experience.

We offer quick commissioning of our solutions with a tailored approach to adapt them to all the specific needs of our customers, with fast response and reliability and high quality customer support.

We are ISO9001 and ISO27001 certified.



## **OCEM AIRFIELD**



OCEM Airfield is a global leader in solutions that help airports handle safely and efficiently more aircrafts from approach to departure.

Backed by a century of expertise in the airfield industry, OCEM Airfield focuses on the design, development, and production of the widest range of airfield ground lighting solutions.

The company is the preferred airfield partner to well over 1,500 airports on all continents.

The Connected Airport is our innovative vision for airports that entails delivering a true end-to-end approach by re-uniting and connecting all key airside components and delivering the highest degree of efficiency, sustainability, and safety.

Guided by this vision, our products, systems and services further improve an airport's performance from approach, runway, taxiway lighting and power to tower-based traffic control systems and services.

At the Dubai Airport Show OCEM Airfield will introduce its latest web based Airfield Control and Management System and showcase its latest Airfield Ground Lighting Innovations.



## **ONE TRAY**



OneTray's innovative security trays help reduce airport operating costs, enhance the passenger and staff security experience while creating a new revenue stream.

The unique trays are ultra-lightweight, noise absorbing and with an antimicrobial material and the unique manufacturing process allows them to create trays of all shapes, sizes and capacities.

As part of the patented production technique the tray material can be embedded with any artwork or creative, turning them into a unique media platform that enables brands to engage on a 1-2-1 basis with 100% of the departing passengers.

OneTray partners with over 40 airports around the world; providing, maintaining and replacing the trays at no cost in exchange for the exclusive advertising rights on them.



OneTray

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#### **ONE WORKS**



One Works is Italy's leading aviation design and consultancy firm, working together with airport operators and carriers to deliver safe, efficient, sustainable airport operations and development, whilst retaining a focus on passenger experience.

We are pleased to be supporting clients around the world to help to manage the effects of the pandemic, maintain business continuity and ensure the health and safety of communities, employees, colleagues, and passengers.

With a strong background in airside planning, flow management, and infrastructure design, we work hand-in-hand with airport operators and stakeholders to prepare and deliver strategies in all areas of airport operations.

From developing long-term master planning strategies for managing capacity and commercial value to optimizing existing assets on a tight budget, we are here to help.



## RODECO



WE HAVE BEEN SPECIALISTS IN PAVEMENT EVALUATION AND MANAGEMENT FOR 40 YEARS AROUND THE WORLD.

RODECO Group is involved in Pavement Evaluation and Management Systems using the best non-destructive equipment available in the world.

RO.MA. (Road Management System) developed by RODECO is one of the most advanced PMS to assist the user in making consistent and cost effective decisions on Airport Pavement Maintenance and Rehabilitation.

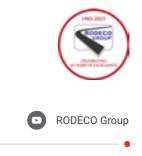
RODECO has developed the new ADE Technology (Automated Distress Evaluation). Our teams will train and support Airports to implement the PMS and to develop the most cost effective strategy for the long term preservation and rehabilitation of their pavements.

WE HAVE BEEN SPECIALISTS IN PAVEMENT PREVENTIVE MAINTENANCE FOR 20 YEARS.

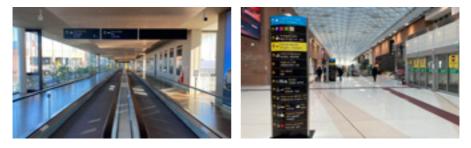
RODECO has developed new innovative technologies for the Preservation and Preventive Maintenance of Airport Pavements, as Rubber Runway Removal, Joint Sealing, Concrete and Asphalt Repair, Innovative Asphalt and Concrete Surfacing for extending the life of the Airport Pavements.

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#### SEINGIM



SEINGIM began its activities 25 years ago in Venice. Today is one of the most relevant Italian multidisciplinary engineering and consulting firms, and it has 15 offices in the Italian territory and a branch in Kazakhstan.

The team is composed by more than 400 engineers, designers, architects, technicians and project managers and it's driven by a common purpose to deliver top engineering services for a better and sustainable world.

Technical capabilities for 2023 are 945.000 engineering hours.

Company main markets are: buildings and infrastructures, oil & gas, industrial plants, power plants, energy efficiency and renewables.

The developed activities span from concept selection, concept definition, execution and construction projects, to support activities in field during commissioning and starting phases, related to multiple engineering services:

- · Electrical Engineering
- · Fire Prevention Engineering
- · Plumbing & HVAC Engineering
- · Instrumental and Automation Engineering
- Mechanical and Piping Engineering
- Process Engineering
- Environmental Engineering (Energy Efficiency and Saving, both in buildings and in productive cycles).



#### SITTI SPA



SITTI is a world leader in design, manufacturing and installation of integrated systems for Air Traffic Control (ATC) and Strategic Services.

SYNCRONIS is our portfolio, presenting to the customer a new concept of integration and interoperability of highly technological systems and services.

The Voice Communication System (VCS) is the flagship SYNCRONIS portfolio product, being the state-of-the-art, top level, most integrated native Voice-over-IP (VoIP) equipment.

SITTI is today present in most countries with a large base of integrated solutions. The high level of scalability and modularity of SITTI solutions meets all operational and technical requirements, from small towers to ACCs and nation-scaled configurations, wherever reliable integrated and secure communications are required.

THAT VOICE THAT GUIDES YOU. ALWAYS®

SITTI systems integrate the latest technical achievements, in full compliance with latest international standards, allowing coexistence of standard and legacy protocols, analogue and digital, legacy and VoIP and making a "one stop" solution provider.



#### SOFTECH



For over 30 years Softech has been supplying systems for monitoring the airport environment.

Our product portfolio includes systems for ENVIRONMENTAL MONITORING (noise, air quality, weather, indoor parameters, etc.), FLEET and GSE MANAGEMENT (location and monitoring of CO2 emissions with diversified technologies according to need), management of AIRCRAFT GROUND MOVEMENTS (ADS-B technology) and SMART AIRPORT - IoT solutions.

We offer turnkey solutions complete with hardware, equipment, software and professional services performed by highly qualified specialists: environmental studies, consultancy, system design, installation, maintenance are just a few examples.

All of our systems support third-party equipment, can be customized as needed, and integrated with our community engagement solutions.

With a growing international presence and a strong value proposition also confirmed by our ISO 9001, 14001, 27001 certifications, we are the right partner for your airport!



#### **TECNO SPA**



Established in 1953, Tecno has fine-tuned craftsmanship culture with industrial logics, in-depth knowledge of materials with innovation, design with technology, working on every scale: from product collections to interior architecture realizations, boasting 47 industrial patents, completed projects in 45 countries and multiple awards.

Tecno develops products and architectural projects which stand out for their aesthetics and technical features, accommodating social changes and new behaviors.

Since 1982, the company has provided solutions for high-traffic areas all over the world, producing furniture and public seating for transit areas, airports, railway networks, metro stations and communal areas in museums and cultural institutions.

A leading company disseminating Italian Design all over the world - via its branches in Milan, Paris, London, New York and a world-wide network of partners designing furniture for future living, traveling and working environments.



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## **TECNOLOGIE LAZIALI**



Tecnologie Laziali srl can draw twenty years experience of manufacturing of high technology hydraulic plant and special equipment by its own design. The experience combined with a constant commitment to keeping up with technological evolution has taken the company of the top of italian market and ensures it a leading role in the most important foreign markets.

The positive results that Tecnologie Laziali srl has achieved are natural consequences of the business policy that the company has been following for many years: commitment to research acquisition of new technologies, quality control and staff training schemes.

These factors enable the company to rightfully claim that its electrical, hydraulic and pneumatic equipment give the highest guarantee of Tecnologie Laziali srl working reliability in full compliance with the most stringent national and international standards. Relays on experts with twenty years of experience in mechanical, hydraulic and pneumatic engineering.

The company initially specialized in hydraulic plant and designed cylinders, later increased its manufacturing capacity enlarged its range of products.For the aeronautical sector, it has manufactured lifting system for aircraft maintenance and test beds for various functions For aviation catering it has manufacturing vanbody hi – lift.For Aviation Handling, it has manufacturing gse: ambulift for disabled passengers, passengers stair, etcFor Aviation Maintenance line it has manufacturing elevator platforms on commercial vehicles and/or self propelled on Tecnologie Laziali srl chassis.

Tecnologie Laziali srl offices and production plant are situated in the Anagni (FR) industrial state. The organization structure is made of general management who the following division refer to in accordance with their respective competences. Technical services division. Research and developmentComputing. Executive design.

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#### **Domenico Ruta**

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tecnologie\_laziali

#### **TO70**



To70 is one of the world's leading aviation consultancies, providing research, advisory services and design to the global aviation community.

We believe that society's demand for transport and mobility can be met in a safe, efficient, environmentally friendly and economically viable manner.

To achieve this, policy and business decisions have to be based on objective information. With our diverse team of specialists, that includes engineers, architects, air traffic controllers, former airport managers, safety experts, with more than 20 nationalities, To70 provides pragmatic solutions and expert advice, based on high quality data-driven analyses.

We support airports, ANSPs, authorities and the entire aviation community in solving capacity bottlenecks, increasing safety, improving sustainability and delivering outstanding strategic short and long-term plans.





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